

Effective Solution	<p>We will support the entrepreneur to learn what works and does not work, to identify the key drivers of impact in their solution and ultimately make their organisation more efficient and impactful.</p>	<ul style="list-style-type: none"> • Peer-to-peer pitch sessions and enterprise matching for mentorship • Market research support
Financial Sustainability	<p>Throughout the cohort, there will be group-based learning and individual engagements on how to develop and validate a workable financial model, in line with their value propositions and overarching business objectives.</p>	<ul style="list-style-type: none"> • Specialised support from consultants and a network of subject matter experts in finance, business development and entrepreneurship; • One-on-one investor mentorship sessions where Fellows will closely engage with aligned funders; • Pitch reviews, feedback and support; • Program Demo Day.
Leadership, Team and Operations	<p>Tailored leadership and team development training will support establishing efficient operations to support further development and growth of the enterprise.</p>	<ul style="list-style-type: none"> • Team building support from industry experts • Development of team management and operational systems
<p>Additional support will also be provided in the areas of impact scaling and systems change to help entrepreneurs design their solutions and business models with potential future scaling in mind.</p>		